ASHBURTON DEFENSIVE FUND

Minimum disclosure document (fund fact sheet) as at 31 October 2019

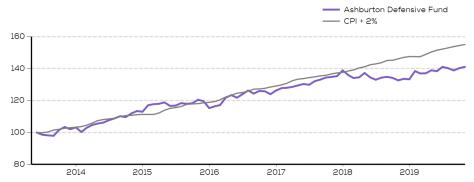
Investor profile

This fund is used as a building block in outcomes-based solutions for clients. It provides exposure to the houseview asset allocation by investing in fixed income, listed property and reduced volatility equity investments. It is suited to investors seeking medium to long-term above inflation capital and income growth, with an investment time horizon of three years and longer.

Investment objectives and strategy

This portfolio is diversified across various asset classes. It provides the investor with greater fixed income and property exposure. Equity and property investments are volatile than lower risk portfolios but is not fully invested in by nature and are susceptible to changes in general market conditions and volatility, as well as economic, political and company specific risks. This fund is also exposed to foreign investment funds and is thereby susceptible to currency risk and potential macroeconomic and political risks brought about by funds invested across various regions. The fund's exposure to fixed income investments creates sensitivity to changes in bond yields, rising interest rates and inflation uncertainty, as well as exposure to economic, political risk and credit risk.

Performance and statistics



Source: Morningstar®, Ashburton Investments

All performance numbers are net of all fees and expenses. The investment performance is for illustrative purposes only. The above portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. For reinvesting funds, income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date, the date of reinvestment of income and dividend withholding tax. Past performance is not necessarily an indication of future performance. Fund performance refers to the B3 class from 1 June 2013 to 30 November 2013 and thereafter the A class. Risk benchmark applied for fund statistics: BEASSA ALBI TR

Growth (%)	Fund	Benchmark	Fund statistics	Fund	Benchmark
YTD	5.85	5.12	Standard deviation	5.13	7.36
1 Mth	0.61	0.43	Sortino	-0.25	0.17
3 Mths	0.63	1.37	Sharpe ratio	-0.19	0.11
6 Mths	1.59	3.14	Max drawdown	-4.49	-9.77
1 Yr	6.39	6.13	Highest 12 mth	16.70	9.00
3 Yr	3.91	6.70	Lowest 12 mth	-4.01	5.81
5 Yr	4.75	6.96			
Since inception	5.52	7.08			

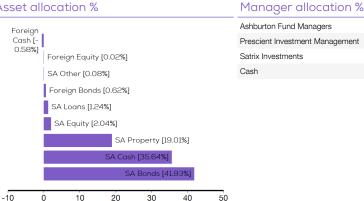
Source: Morningstar®, Ashburton Investments

Returns include the re-investment of distributions and are net of fees

Returns over 12 months have been annualised.

Fund statistics are calculated for up to a maximum of 10 years of the fund or since the inception.

Asset allocation %



Source: Ashburton Investments

Note: Asset Allocations are as at 2019/06/30

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Key facts Risk profile Low to Moderate High moderate to high General information Fund classification South African - Multi Asset - Flexible 1 June 2013 Launch date Fund size 493.98 million 155.48 cents per unit Net asset value (NAV) Units in issue 172 050 232 **Benchmark** CPI + 2% over a 3 year rolling period Domicile South Africa Rand Reporting currency Daily Pricina Available on website Income distributions Bi-Annually (Jun, Dec) ASWDA JSE code ZAE000178984 Ashburton Management Management company Company (RF) (PTY) LTD Investment manager Ashburton Fund Managers (Proprietary) Limited Trustee and address Standard Bank The Towers Tower North 8th Floor 2 Heerengracht Street Cnr Hertzog Boulevard Foreshore Cape Town 8001 Contact No (021) 401-2010 Email: CapeTown.STL@ standardbank.co.za Note: All fees are as at 30 June 2019

Fee structure (%)	Highest ree cis(A)
Annual management fee	1.25% (excl. VAT)
Total expense ratio (TER)	1.39%
Transaction charges (TC)	0.06%
Total investment charges (TIC)	1.45%

Contact us

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19.82

9.05

6.98

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Monthly performance history %

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2019	3.85	-1.06	0.07	1.35	-0.36	1.93	-0.60	-0.98	1.01	0.61			5.85
2018	-2.16	-1.30	0.32	2.01	-2.05	-1.04	0.98	0.37	-0.49	-1.15	0.71	-0.20	-4.01
2017	1.21	0.14	0.47	0.70	0.69	-0.39	1.76	0.75	0.96	0.28	0.38	2.65	9.98
2016	0.96	0.69	3.94	1.30	-1.32	1.79	1.86	-1.49	1.27	-0.13	-1.45	1.85	9.53
2015	3.62	0.51	0.24	0.74	-1.86	0.20	1.28	-0.32	0.27	1.86	-0.72	-3.63	2.03

Source: Morningstar®

Income distribution

Distribution date	Dividend distribution (cpu)	Interest distribution (cpu)	Reit income (cpu)	Total distribution (cpu)
2019-06-28	0.44	4.68	1.21	6.33
2018-12-31	0.20	2.11	0.92	3.23
2018-06-29	0.21	4.82	0.99	6.02
2017-12-29	0.04	2.83	0.85	3.72

Source: Finswitch, Ashburton Investments

Definitions

Total return:	Total return accounts for two categories of return: income and capital appreciation. Income includes interest paid by fixed income investments, distributions or
	dividends. Capital appreciation represents the change in the market price of an asset.

NAV (net asset value): This is the total value of assets in the portfolio less any liabilities, divided by the number of shares outstanding.

This is a measure of the total costs associated with managing and operating an investment fund. These costs consist primarily of management fees and additional TER (total expense ratio): expenses such as trustee and custody fees, auditor fees and other operational expenses. The total cost of the fund is divided by the fund 's total assets to arrive at a

percentage, which represents the TER.

In the case of financial markets, an index is a theoretical portfolio of assets representing a particular market or a portion of it. Each index has its own calculation methodology and is usually expressed in terms of a change from a base value. Thus, the percentage change is more important than the actual numeric value.

Transaction costs:

Total costs incurred by the investor in buying and selling the underlying assets of a financial product and is expressed as a percentage of the daily NAV calculated on an

annualised basis. These costs include brokerage, VAT, and trading costs.

Annualised cost: Is the cost per year of investing in the assets of a financial product.

Annualised return: This is the average rate earned by the investment over a year in the period measured.

Tracking error: A measure of the amount of risk that is being taken in excess of the benchmark.

Disclaimer

Ashburton Management Company (RF) (Proprietary) Limited (Reg No 1996/002547/07) ("Ashburton") is an approved collective investment schemes manager of the Ashburton Collective Investment Scheme ("Ashburton CIS"). Ashburton is regulated by the Financial Services Board and is a full member of the Association for Savings and Investment SA (ASISA). This document and any other information supplied in connection with the Ashburton CIS is not "advice" as defined and/or contemplated in terms of the Financial Advisory and Intermediary Services Act, 37 of 2002 ("the FAIS Act") and investors are encouraged to obtain their own independent advice prior to buying participatory interests in CIS portfolios issued under the Ashburton CIS. Any investment is speculative and involves significant risks and therefore, prior to investing, investors should fully understand the portfolios and any risks associated with them. Collective investment schemes in securities are generally medium to long term investments. In the event a potential investor requires material risks disclosures for the foreign securities included in a portfolio, the manager will upon request provide such potential investor with a document outlining: potential constraints on liquidity & repatriation of funds; Macroeconomics risk; Political risk; Foreign Exchange risk; Tax risk; Settlement risk; and Potential limitations on the availability of market information. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future. Forward pricing is used and portfolio valuations take place at approximately 15h00 each business day (17h00 at month and quarter end). Instructions to redeem or repurchase must reach Ashburton before 14h00 to ensure same day value. Excessive withdrawals from the portfolio under liquidity pressures. In such circumstances, a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. CIS portfolios are traded at ruling prices and can engage in borro

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