ASHBURTON BALANCED FUND

Minimum disclosure document (fund fact sheet) as at 31 December 2019

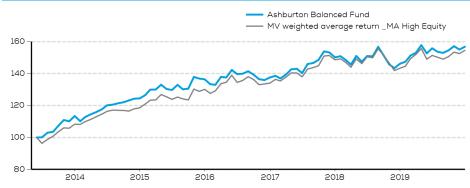
Investor profile

The fund is aligned to investors who require a real return on their capital over time. The fund is suited to investors with a moderate risk profile, an investment horizon of greater than three years and a retirement and/or savings objective.

Investment objectives and strategy

The fund's objective is to generate long-term, inflation-beating returns over a 36-month period. The fund will invest across a wide range of domestic and international asset classes which include equities, bonds, property shares and money market instruments. The fund can have a maximum equity exposure of 75% and is limited to a maximum offshore exposure of 30%. The portfolio will be actively managed with exposure to various asset classes varied to reflect changing economic and market circumstances and maximise returns for investors. General market risks include a change in economic conditions, interest rate risk, share price volatility and a decline in property values. Where there is exposure to foreign investments, there may be additional risks, such as possible constraints on liquidity and the return of funds to South Africa, macroeconomic risks, political risks, tax risks, settlement risks and possible limitations on the availability of market information.

Performance and statistics



Source: Morningstar®, Ashburton Investments

All performance numbers are for the A share class (capped) and are net of all fees and expenses. The above is purely for illustrative purposes. The above portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. For reinvesting funds, income is reinvested on reinvestment date. Actual investment performance will differ based on the initial fees applicable, the actual investment date, the date of reinvestment of income and dividend withholding tax. Past performance is not necessarily an indication of future performance.

Growth (%)	Fund	Benchmark	Fund statistics	Fund	Benchmark
YTD	7.32	7.82	Standard deviation	7.00	6.83
1 Mth	1.17	1.36	Sortino	0.12	0.07
3 Mths	1.47	2.62	Sharpe ratio	0.09	0.05
6 Mths	0.65	2.12	Max drawdown	-8.51	-8.77
1 Yr	7.32	7.82	Highest 12 mth	20.00	20.77
3 Yr	4.47	4.86	Lowest 12 mth	-6.41	-6.22
5 Yr	4.73	5.44	Tracking error	2.99	
Since inception	7.13	6.89	Information ratio	0.08	

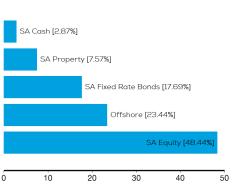
Source: Morningstar®, Ashburton Investments

Returns include the re-investment of distributions and are net of fees

Returns over 12 months have been annualised.

Fund statistics are calculated for up to a maximum of 10 years of the fund or since the inception.

Asset allocation %



Largest holdings %

ASHBURTON GLBL FLEXIBLE FUND	19.40
ASHBURTON PROPERTY FUND Z	7.57
R186	5.93
Naspers Ltd -N-	5.57
BHP GROUP PLC	5.31
ASHBURTON INV GLOBAL GR IUSD	4.03
Standard Bank Group Ltd	3.66
Firstrand Ltd	3.34
R2035	3.06
Anglo American plc	3.05

Source: Ashburton Investments



Key facts Risk profile Low to Moderate Moderate High moderate to high General information Fund classification South African - Multi Asset - High Equity 1 June 2013 Launch date Fund size 485.74 million 129.58 cents per unit Net asset value (NAV) Units in issue 67 555 123 Additional investment R2000 Minimum debit order R500 Market value weighted, Benchmark average return of the Multi Asset - High Equity Category excluding the Ashburton Balanced Fund Domicile South Africa Reporting currency Rand Pricing Daily Available on website Income distributions Bi-Annually (Jun, Dec) JSE code **AFBS** ISIN ZAE000176467 Regulation 28 Yes Ashburton Management Management company Company (RF) (PTY) LTD Ashburton Fund Investment manager Managers (Proprietary) I imited Fund manager(s) Lesiba Ledwaba Nico Els

Standard Bank The Trustee and address

Towers Tower North 8th Floor 2 Heerengracht Street Cnr Hertzog Boulevard Foreshore Cape Town 8001 Contact No (021) 401-2010 Email: Trustee-Ashburton@standardban

k.co.za

Fee structure (%) Highest fee cls(A1)

Annual management fee 1.00% (excl. VAT)

Total expense ratio (TER) 1.27% Transaction charges (TC) 0.09% Total investment charges 1.36% (TIC)

Contact us

Please speak to your financial advisor or contact us for more information:

Client service: +27 (0) 860 000 339

Email: ashburtonguerv@investoradmin.co.za Website: www.ashburtoninvestments.com

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Monthly performance history %

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2019	0.88	2.60	1.19	3.09	-3.24	2.08	-1.43	-0.41	1.04	1.68	-1.36	1.17	7.32
2018	0.47	-1.46	-2.03	3.69	-2.36	2.38	-0.08	3.91	-3.36	-3.70	-1.69	1.91	-2.69
2017	0.74	-1.18	1.77	2.38	0.24	-1.86	4.01	0.44	1.32	3.60	-0.45	-1.99	9.16
2016	-2.22	-0.30	3.73	-0.24	3.42	-1.84	0.20	1.09	-1.49	-2.05	-0.42	1.21	0.87
2015	1.66	2.69	0.07	2.32	-2.03	-0.45	2.45	-2.11	0.38	5.58	-0.74	-0.36	9.58

Source: Morningstar®

Income distribution

Declaration date	Dividend distribution (cpu)	Interest distribution (cpu)	Reit income (cpu)	Total distribution (cpu)
2019-12-31	1.04	0.81	0.26	2.11
2019-06-28	1.00	0.82	0.12	1.94
2018-12-31	0.66	1.20	0.16	2.02
2018-06-29	0.86	1.09	0.19	2.14

Source: Finswitch, Ashburton Investments

Definitions

Total return:	Total return accounts for two categories of return: income and capital appreciation. Income includes interest paid by fixed income investments, distributions or
	dividends. Capital appreciation represents the change in the market price of an asset.

NAV (net asset value): This is the total value of assets in the portfolio less any liabilities, divided by the number of shares outstanding,

Is the cost per year of investing in the assets of a financial product.

This is a measure of the total costs associated with managing and operating an investment fund. These costs consist primarily of management fees and additional TER (total expense ratio): expenses such as trustee and custody fees, auditor fees and other operational expenses. The total cost of the fund is divided by the fund 's total assets to arrive at a

percentage, which represents the TER

In the case of financial markets, an index is a theoretical portfolio of assets representing a particular market or a portion of it. Each index has its own calculation methodology and is usually expressed in terms of a change from a base value. Thus, the percentage change is more important than the actual numeric value.

Transaction costs:

Total costs incurred by the investor in buying and selling the underlying assets of a financial product and is expressed as a percentage of the daily NAV calculated on an

saction costs:

annualised basis. These costs include brokerage, VAT, and trading costs.

Annualised return: This is the average rate earned by the investment over a year in the period measured.

Tracking error: A measure of the amount of risk that is being taken in excess of the benchmark.

Disclaimer

Annualised cost:

Ashburton Management Company (RF) (Proprietary) Limited (Reg No 1996/002547/07) ("Ashburton") is an approved collective investment schemes manager of the Ashburton Collective Investment Scheme ("Ashburton CIS"). Ashburton is regulated by the Financial Services Board and is a full member of the Association for Savings and Investment SA (ASISA). This document and any other information supplied in connection with the Ashburton CIS is not "advice" as defined and/or contemplated in terms of the Financial Advisory and Intermediary Services Act, 37 of 2002 ("the FAIS Act") and investors are encouraged to obtain their own independent advice prior to buying participatory interests in CIS portfolios issued under the Ashburton CIS. Any investment is speculative and involves significant risks and therefore, prior to investing, investors should fully understand the portfolios and any risks associated with them. Collective investment schemes in securities are generally medium to long term investments. In the event a potential investor requires material risks disclosures for the foreign securities included in a portfolio, the manager will upon request provide such potential investor with a document outlining: potential constraints on liquidity & repatriation of funds; Macroeconomics risk; Political risk; Foreign Exchange risk; Tax risk; Settlement risk; and Potential limitations on the availability of market information. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future. Forward pricing is used and portfolio valuations take place at approximately 15h00 each business day (17h00 at month and quarter end). Instructions to redeem or repurchase must reach Ashburton before 14h00 to ensure same day value. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressures. In such circumstances, a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. CIS portfolios are traded at ruling prices

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