ASHBURTON SEGREGATED DIVIDEND INCOME **PORTFOLIO**

Fact sheet as at 31 July 2018

The portfolio is actively managed and invests in local equities. It aims to provide investors with an attractive dividend yield over the long term. This is based on the selected company's ability to generate sustainable earnings growth through the investment cycle. This portfolio also aims to maximise returns to the investor through capital growth in the underlying shares.

- This portfolio is suited to investors:

 who require exposure to the SA equity market to achieve long-term capital growth
 who are able to tolerate investment volatility in the short to medium term
 requiring a dividend income

50

Aug/08

Aug/09

- The portfolio grew by 1.51% above the benchmark's 1.44% July return. Notwithstanding ongoing trade war tensions, global equities were buoyed over the past month by strong earnings that in general exceeded market expectations. Alexander Forbes, Woolworths and Bidvest were the largest decliners while Vodacom, Nedbank and Sanlam led the advancers. During the month, we sold Bidvest to purchase the Foschini Group.

Segregated Dividend Income - JSE Africa Dividend Plus 300 250 200 150

Income distributions are re-invested. Performance is based on a model portfolio which is managed by Ashburton Fund Managers. Performance is calculated net of a portfolio management fee of 0.60% per annum (incl. VAT) and charged on a monthly basis. The composition of the portfolio is periodically reviewed and rebalanced. Varying market conditions, timing of portfolio changes and the level of client discretion may result in some variance between actual and model portfolio performance.

Aug/13

Aug/14

Aug/15

Aug/16

Aug/17

Aug/12

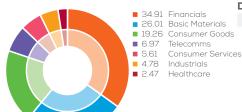
Performance (%) **Fund Benchmark** YTD 0.38 -3.31 1.51 1.44 1 Mth 3 Mths -3.87 -3.97 6 Mths -3.27 -4.71 19.38 1 Yr 11.11 3 Yrs 5.18 8.95 5 Yrs 9.84 8.18

Aug/10

Aug/11

| ====3================================== | |
|---|-------------------|
| BHP Billiton | 8.91 |
| RMB Holdings | 8.42 |
| AVI | 7.86 |
| Anglo American | 7.38 |
| British American Tobacco | 7.05 |
| Vodacom | 6.72 |
| Standard Bank | 5.70 |
| Nedbank | 5.53 |
| Mondi Plc | 5.43 |
| Bidvest | 4.61 |
| | Source: Ashburton |

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ASH3URTON INVESTMENTS



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| Dividend yield | Yield |
|------------------------|-------|
| Forward Dividend Yield | 4.70 |
| | |

Source: Ashburton A part of the FirstRand Group

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Fact sheet as at 31 July 2018

| Monthly performance history (%) | | | | | | | | | | | | |
|---------------------------------|-------|-------|-------|-------|-------|-------|------|-------|-------|-------|-------|-------|
| Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| 2018 | 3.77 | 0.43 | -3.19 | 3.49 | -5.00 | -0.31 | 1.51 | | | | | |
| 2017 | -0.87 | -0.19 | -0.01 | 2.42 | -0.38 | -2.58 | 4.91 | 1.02 | -1.78 | 3.10 | 1.41 | 6.74 |
| 2016 | -1.17 | -0.44 | 10.89 | 1.62 | -4.06 | -0.22 | 3.16 | -2.19 | 1.61 | -1.69 | -1.31 | 5.94 |
| 2015 | 2.54 | 2.77 | 0.90 | 4.00 | -6.18 | -0.05 | 1.10 | -3.85 | -1.27 | 5.43 | -5.12 | -4.40 |
| 2014 | -6.66 | 4.80 | 6.65 | 2.19 | 1.85 | 2.05 | 0.30 | 1.85 | -0.33 | 1.90 | 2.51 | -1.49 |
| 2013 | 1.82 | -1.97 | 0.67 | -2.07 | 5.04 | -2.26 | 1.86 | 0.68 | 5.20 | 5.21 | -0.91 | 2.25 |

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