

## RMB Bespoke

Performance Linked Investment Account

### Investment objective

To provide an investor with maximum flexibility to select a South African reference asset and then apply either a tracking, guarantee or gearing strategy to this investment.

### Investment strategy

The RMB Bespoke enables the investor to select a return profile (that references one or more specific assets), from a pre-approved asset list. The investor then has the option of applying an investment strategy to the reference asset profile. This combination makes the RMB Bespoke a highly versatile and personalised investment vehicle.

### Reference assets available

A list of underlying assets is available from your financial advisor on request upon which to apply the:

- Tracker strategy (default)
- Gearing strategy
- Guarantee strategy

### Investment strategies available

#### The Tracker strategy

This is the simplest RMB Select strategy and is designed for investors looking for a no-frills asset tracking solution. The investment term is perpetual with a minimum investment term of one year.

#### The Guarantee strategy

The maturity amount of the investment (depending on the guarantee level selected - provided there is no early redemption) is guaranteed by FirstRand Bank Limited. The investor's rights to repayment of the investment would constitute a claim against FirstRand Bank Limited and as such would rank concurrently (*pari passu*) with depositors and concurrent other creditors.

#### The Gearing strategy

This option is for investors wanting to be more aggressive and requiring geared exposure to the reference assets. The minimum term of the investment is one year. The gearing is provided on a non-recourse basis, which means that if the investment does not perform well, the investor cannot lose more than the initial capital. The amount of funding used in the gearing strategy is flexible and may be changed once every three-months if needed.

NB: The reference asset selected may be altered by the investor on a limited basis over time. The investor must be aware that one calendar month applies to the switching of a reference asset as well as any reduction or increase in the gearing due to the normal liquidity constraints.

### Gearing risk

Investors should be aware that gearing may impact the volatility of an investment as it may increase performance of investment returns or increase the risk of the loss of investment returns (limited to the initial amount invested).

### Liquidity constraints

The investor should be aware that the ultimate liquidity of the investment is directly related to the reference asset. As such FirstRand Bank Limited reserves the right to limit the client's liquidity (as set out in this fact sheet), should circumstances relating to the reference asset dictate.

Client initial

### Key facts

Minimum investment	R1,000,000
Annual management premium	Tracking strategy: 0.65%; Gearing strategy: 0.65% + funding cost; Guarantee strategy 1.25% (premiums calculated on NAV annual in arrears)
Funding rate	FNB Prime
Benchmark	This differs per reference asset selected
Gearing	Gearing strategy: Between 0.1x and 1x gearing (to be confirmed by RMB on application)
Underlying asset fees	Fees are also charged by the underlying asset managers. RMB's product performance is net of their fees
Liquidity	Tracking or Gearing strategy: Subject to liquidity of linked assets <sup>1</sup>
Reporting and transparency	Monthly performance and holdings available

#### Note:

1. Ultimate liquidity constraints.  
The investor should be aware that the ultimate liquidity of the investment remains directly related to that of the underlying reference asset(s). As such, FirstRand Bank Limited reserves the right to limit the client's liquidity (as set out in this fact sheet), should circumstances relating to the underlying reference asset(s) dictate.

### Product profile



Growth

### Contact details

For more information please contact

- [globalmarkets@rmb.co.za](mailto:globalmarkets@rmb.co.za)
- [www.rmb.co.za/globalmarkets](http://www.rmb.co.za/globalmarkets)

## Product profile key



### Conservative product profile

This product is suitable if you wish to protect your investment portfolio and aim to generate returns in excess of inflation over time. As a conservative investor, your risk tolerance ranges from low to moderate.



### Balanced product profile

This product is suitable if you are looking for an asset allocation and management method aimed at balancing your risk and return. These investments carry more risk than those aimed at capital preservation or current income and are therefore suitable if you have a longer time horizon plus a degree of risk tolerance.



### Growth product profile

This product is suitable for you if you are seeking assets with 'good growth potential'. These investments may be volatile and deliver negative returns at times, but would be suitable if you have a longer time horizon and a higher risk tolerance than investors who invest in a balanced investment product.



### Aggressive growth product profile

This is suitable if you expect very high capital growth by taking very high risk. These investments are sometimes viewed as being speculative and you would need to have a much higher risk tolerance than those investing in conservative, balanced or growth products. The higher risk profile of these products means that you may be subject to value fluctuations, including the loss of your invested capital.

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Client initial