

Endowment Application

Instructions

1. This application and supporting documentation must be emailed to instruct@ashburtoninvest.co.za, or fax it to 0860 762 468.
2. Please complete all relevant sections of this application in order for us to process this investment.
3. Terms and Conditions are available on our website at www.ashburtoninvestments.com, from our Client Service Team on 0860 274 287 or from your financial advisor. By signing this form you acknowledge that you have read and understood these, and that you will be bound by such Terms and Conditions.
4. All valid instructions received before **2pm** on a business day, will be processed on the same day and receive the closing price of the following business day.
5. Documentation required in order for us to process your application, herein after referred to as Checklist:
 - a. Please refer to the Checklist available on our website for Financial Intelligence Centre Act (Act No. 38 of 2001) ("FICA") documents required;
 - b. Proof of deposit (if applicable). Banking details will be supplied once your application has been accepted;
 - c. Proof of bank details are required if a once-off or recurring debit order and recurring income is required;
 - d. Copy of ID/passport where identification/passport number has been provided;
6. The Administrator will only process this application when all required documents are received and, if applicable, the deposit reflects in the product bank account.

The investor/financial services provider ("FSP"/authorised representative hereby agrees to provide all documentation and information required in terms of FICA, and understands that the Administrator is prohibited from processing any transaction on his/her behalf until all such documentation and information has been provided and the Administrator has satisfied itself that all requirements have been met.

In terms of the Foreign account tax compliance act (FATCA), we are obliged by law to ask for the information requested. You may decline the request to provide the information, however, should the requested information not be provided we advise that we will report the status of the account to the South African Revenue Service (SARS) and the account may be subject to a withholding penalty for non-compliance.

The Ashburton Endowment is underwritten by FirstRand Life Assurance Limited ("Insurer"), Long-term Licence Number 00102/001, Registration number 2014/264879/06.

Ashburton Investor Services Proprietary Limited ("Administrator"), Registration Number 2011/139123/07, is an authorised administrative financial services provider (FSP Number 44341) and is the administrator of this investment.

01. Investor details

Individual investor (this includes sole proprietor and partnership)

New investor ☐ Existing investor ☐ (if existing Ashburton investor, supply investor ID and only complete fields marked with an asterisk*)

Investor ID

Title* Surname*

First name(s)*

Identity/Passport number*

Date of birth

| Y | Y | Y | Y | M | M | D | D |

Country of issue of passport

Expiry date of passport

| Y | Y | Y | Y | M | M | D | D |

Country of birth

Country of residence

Are you a registered South African taxpayer? Yes ☐ No ☐

Please list all your tax registration details below. Note that line 1 is reserved for South African tax registration details.

No.	Tax identification number	Country of issue	Are you considered to be a citizen in this country?		Are you considered to be a national in this country?		Are you currently a tax resident in this country?	
1		South Africa	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
2			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
3			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
5			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
6			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>

Residential address

<input type="text"/>	
Country	Area code
<input type="text"/>	<input type="text"/>

Postal address (if the same as residential address, please tick this box) ☐

<input type="text"/>	
Country	Postal code
<input type="text"/>	<input type="text"/>

Email address (please provide your email address if you require web access, or if you prefer email communication)

<input type="text"/>	
Contact telephone number	Mobile number*
Country dialling code (+)	Country dialling code (+)
<input type="text"/>	<input type="text"/>

At least one contact number must be supplied.

If you are acting on behalf of the investor (eg legal guardian or person with power of attorney to act on behalf of the investor), please complete the Person Acting on Behalf of the Investor Form, found on our website and supply the required FICA documentation.

Legal entity

Registered name*

<input type="text"/>	
Registration number	
<input type="text"/>	

(if juristic person, i.e. company, close corporation, trust, etc.)*

Type of entityIf you are a US legal entity, please complete the W9 form available on the United States federal government website www.irs.gov.

If you are a Non-Financial Foreign Entities (NFFEs) with substantial US owners or a Foreign Financial Institution (FFI), please complete the applicable W8 IRS form available on the United States federal government website www.irs.gov.

Listed company ☐ Unlisted company ☐ Closed corporation ☐ Trust ☐ Other ☐

If other, please specify

<input type="text"/>	
Nature of business of entity	
<input type="text"/>	

Country of operation	Country of registration
<input type="text"/>	<input type="text"/>

VAT registration number (if applicable)

<input type="text"/>	<input type="text"/>
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Are you currently a Tax resident in this country? Yes ☐ No ☐

Please list all your tax registration details below. Note that line 1 is reserved for South African tax registration details.

No.	Tax identification number	Country of issue	Are you considered to be a citizen in this country?		Are you considered to be a national in this country?		Are you currently a tax resident in this country?	
1		South Africa	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
2			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
3			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
5			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
6			Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>

Are you classified as a financial institution? Yes ☐ No ☐ If yes, please supply your Global Intermediary Identification Number (GIIN) number

<input type="text"/>

Registered address

Country	Area code
<input type="text"/>	<input type="text"/>

Operating address (if the same as above, please tick this box) ☐

Country	Area code
<input type="text"/>	<input type="text"/>

Postal address (if the same as registered address, please tick this box) ☐ (if the same as operating address, please tick this box) ☐

Country	Postal code
<input type="text"/>	<input type="text"/>

First names and surname of contact person for entity

Email address of contact person (please provide your email address if you require email communication)

Contact telephone number

Mobile number*

Country dialling code (+)	Country dialling code (+)
<input type="text"/>	<input type="text"/>

02. Source of funds

Please indicate the source of funds:

Existing Ashburton account ☐ Sale of investments ☐ Bonus ☐ Savings/Bank account ☐ Inheritance ☐

Salary ☐ Property sale ☐ Transfer from other financial services provider ☐ Assets of trust/Investment company ☐

Other (specify)

Is this a replacement of another policy? Yes ☐ No ☐

If yes please provide details below and complete the Replacement Policy Advice record found on our website.

Name of the insurer

Policy number

Please note that in certain circumstances we may request further additional information.

03. Bank details of the investor

Please supply proof of bank details (a cancelled cheque or relevant bank statement or a letter on a bank letterhead with bank stamp not older than 3 months). The bank account must be in the name of the investor. Please note that no third party payments will be accepted.

Name of bank

Branch code

Branch name

<input type="text"/>	<input type="text"/>
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Account name

Country

<input type="text"/>	<input type="text"/>
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Account no.

Type of account

<input type="text"/>	Current <input type="checkbox"/>	Savings <input type="checkbox"/>
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All payments will be made electronically into the current or savings account of the registered investor only.

If you are an emigrant and have a blocked rand account please complete the Blocked Rand Investment form available on our website.

04. Web access and communication preferences

Web access

Would you like to have web access to view your statements, correspondence and upload instructions?

Yes ☐ No ☐

For those persons representing a legal entity and requiring web access please supply the information in the table below.

Name of person	ID or passport number	Mobile number	Email address

Communication preferences

How would you like to receive confirmation notes and quarterly statements?

1) Email ☐ or

2) Web, with preferred method to be notified when new communication is available online:

a) SMS ☐ b) Email ☐ c) No notification, I will visit the website regularly ☐

3) None, all communication will be via my advisor. ☐

05. Payment details and bank debit authority

The minimum lump sum investment is R50 000. The minimum monthly debit order amount is R500.

Please select the relevant option:

1) Electronic/internet transfer. Banking details will be supplied once your application has been accepted ☐

2) Electronic collection by the Administrator/once-off debit (maximum R1 000 000) ☐

3) Recurring debit order investment ☐

Lump sum investment

Investment amount R

If you require a phase-in, please specify the immediate investment percentage %, the balance to be phased-in over months (between 3 and 24).

If the Administrator is collecting the money from the specified bank account, indicate the once-off debit date

Please sign the debit authority below.

Recurring debit order investment

Recurring investment amount R

Debit order frequency

Monthly ☐ Quarterly ☐ Half-yearly ☐ Annually ☐

Debit order deduction date

01 ☐ 16 ☐ 21 ☐ 26 ☐

Please note that if no debit order deduction date is selected by the investor the first of the month will be used.

First debit order date

Next escalation date

Annual escalation %

Debit order and once-off debit authority

If the bank account for debit orders is **different** to the one specified in Section 03, please complete bank details for debit orders and/or once-off debits here. Please supply proof of bank details (a cancelled cheque or relevant bank statement or letter on bank's letterhead with bank stamp).

Name of bank

Branch code

Branch name

Account name

Country

Account no.

Type of account

Current ☐ Savings ☐

I hereby authorise the Administrator to draw direct debits or the specified once-off debit amount against the bank account specified. Direct debits can only be processed from a South African bank account. Units bought with a direct debit can only be redeemed after **40** calendar days. If the bank account holder is not the same as the investor (3rd party contribution) then the actual account holder must sign below as authority to debit their bank account and must provide full FICA documentation as per the requirements listed in the Checklist available on our website. If the bank account holder is not the investor, he/she acknowledges that the Administrator does not make third party payments, in other words, payment will only be made to the investor unless the investor is a minor.

The Administrator will debit your account within 2 business days of receiving a valid and complete application and supporting documents or on the date specified on the application form.

In the event that the collection day falls on a Sunday or a recognised South African public holiday, the collection day will automatically be the next ordinary business day.

I agree that although this authority and mandate may be cancelled by me, such cancellation will not cancel this Ashburton Endowment. I shall not be entitled to any refund of amounts which the Administrator has withdrawn while this authority was in force.

I acknowledge that this authority may be ceded or assigned to a third party if this Ashburton Endowment is also ceded or assigned to that third party, but in the absence of such assignment of this Ashburton Endowment, this authority and mandate cannot be assigned to any third party.

Please note that the reference for the direct debit on your bank account will be "<Ashburton <Investor ID><contract number>".

Please ensure the account the Administrator is debiting allows debits.

Signature of investor/bank account holder

Date

| Y | Y | Y | Y | M | M | D | D |

06. Investment allocation

Lump sum allocation

Instrument name	Lump sum %
	%
	%
	%
	%
	%
	%
	%
	%
	%
Ashburton Money Market Fund - Fee Account	%
Total	100%

Recurring investment allocation

Instrument name	Recurring %
	%
	%
	%
	%
	%
	%
	%
	%
	%
<i>Ashburton Money Market Fund - Fee Account</i>	%
Total	100%

07. Annual administration fee (Tiered scale, including VAT)

Unit trust based portfolios

Aggregated assets on the platform	Assets managed within FirstRand	Assets not managed within FirstRand*
First R1 000 000	0.00%	0.45%
Next R2 000 000	0.00%	0.35%
Above R3 000 000	0.00%	0.22%

*Assets managed by a third party that is not part of the FirstRand Group.

08. Beneficiary nominations

In the event of your death, ownership of this policy will be transferred to your nominated beneficiary. The nominated beneficiary has no right to this contract until written notice of the death of the investor has been received by the Administrator. You may change the nominated beneficiaries appointed by notifying the Administrator in writing. If no beneficiary is appointed below then the Administrator will nominate to pay the proceeds to your estate. This nomination will automatically be cancelled if the nominated beneficiary predeceases you or if you cede or assign the contract or any interest in it.

First name and surname/ Name of Legal Entity	Relationship	Identity number/Passport/ Registration number of Legal Entity	Date of birth (if natural person)	% Share
				100%

09. Financial services provider ("FSP") details and declarations

Financial advisor name

Financial advisor code

FSP Sales Reference

FSP name

FSP code

Contact telephone number

Full discretionary mandate ☐

Limited discretionary mandate ☐

Limited discretionary mandate restrictions:

The FSP warrants that he/ she has the requisite authority to enter into this mandate as per the discretionary mandate entered into between the FSP and the investor.

Financial advisor FICA declaration

I confirm that I have identified the investor mentioned in this application, as well as the person acting on behalf of the investor (if applicable) and have verified their identities according to the requirements as set out in the Financial Intelligence Centre Act (Act No. 38 of 2001 ("FICA"), and any legislation, regulations or guidelines related thereto. I further confirm that I have verified and satisfied myself that the money being invested by the investor is not derived from the proceeds of any unlawful activity as defined and contemplated in Prevention of Organised Crime Act, (Act No. 121 of 1998) ("POCA"). I further confirm that I will keep record of the verification documents as required in terms of FICA and will make available copies of these documents and details of the verification procedures followed, to any party entitled thereto in terms of FICA, on request.

I, the undersigned, declare that I have inspected all the investor's information at my disposal and warrant that it is true and correct. In the event that I find any evidence alluding to any US status, I shall advise the Administrator in writing within 30 (thirty) days.

I hereby confirm further that the client can now enter into a business relationship with the Administrator due to the fulfillment of the legally required due diligence.

Financial advisor signature

Discretionary mandate declaration by investor

This section is only applicable if the FSP holds a Category II license ("Discretionary FSP") with the Financial Services Board, and is therefore an approved Discretionary FSP, and if you have entered into a discretionary mandate with the FSP.

The paragraph below contains statements which are an acknowledgment of fact by the investor. The investor must read the paragraph below carefully and ensure that the statements are true and correct. The paragraph below also places various risks, liabilities, obligations and legal responsibilities on the investor. As a result of the paragraph below, the investor's rights and remedies against the Administrator and other persons will be limited if the Administrator accepts, acts or relies on information and instructions given by the Discretionary FSP. The Administrator may also have claims and other rights against the investor.

I agree and understand that in terms of the mandate that I have entered into with the FSP, that the Discretionary FSP may give the Administrator instructions directly and I hereby authorise the Administrator to accept such instructions on my behalf. I further understand that if this mandate between me and the Discretionary FSP is terminated, that it is my responsibility to inform the Administrator timeously of this.

Investor signature

Date

Y

Y

Y

Y

M

M

D

D

Declaration by FSP

The FSP/authorised representative, by appending his/her signature hereto, states and declares that he/she has read and understood the Terms and Conditions pertaining to this investment product; warrants that all statements given by him/her in the application form are true and correct in every respect and that such statements shall form the basis of the contract, which is to be entered into, between the investor and the Administrator, as well as the contract between the investor and the FSP/authorised representative as regards the FSP/authorised representative. All statements made, and details supplied by him/her on the investor's behalf, whether by his/her own hand or otherwise, are true and correct, and the Administrator is entitled to regard them as such for the purposes of considering the investor's application to invest in the account, as well as for the purposes of paying any fees to the FSP/representative; and has adhered to all the requirements of the FAIS Act and its applicable subordinate legislation and Codes of Conduct in the course of rendering financial services to the investor.

The FSP/authorised representative further acknowledges that he/she is aware that the investor will be screened and profiled by the Administrator in terms of the Administrator's FICA requirements, and may be required to submit additional supporting documentation such as financial statements and asset and liability statements where the investor falls within a certain risk category as defined by the Administrator. The FSP/authorised representative acknowledges that he/she has personally explained all the fees and commissions applicable to this investment to the investor.

I, the undersigned, declare that I have inspected all the investor's information at my disposal and warrant that it is true and correct. In the event that I find any evidence alluding to any US status, I shall advise the Administrator in writing within 30 (thirty) days.

FSP/Financial advisor signature

Date

_____ | Y | Y | Y | Y | M | M | D | D |

10. Marketing consent

I agree that my personal details and contact information may be used by Ashburton Investments to email me value added information that might be relevant to me subject to the following terms and conditions:

- In instances where Ashburton Investments has obtained my personal information in the context of investment purposes;
- For the purpose of direct marketing of Ashburton Investments's own similar products or services; and
- I have been given a reasonable opportunity to object, free of charge and in a manner free of unnecessary formality, to such use of my details both at the time when my personal information was first collected and each time Ashburton Investments or its related third party service provider communicates with me for marketing purposes.

1. Value added/educational information (e.g. market or investment related information)

Yes ☐ No ☐

2. Information about Ashburton Investments' products and services

Yes ☐ No ☐

Please note that indicating 'No' to receiving marketing information does not impact on receiving notifications and transaction confirmations relating to your investments, as indicated in section 04. above. If neither option is selected you will not receive any marketing information from Ashburton Investments.

11. Declaration by investor

By signing this application form, the investor declares that:

1. I warrant that all information and declarations provided by me in this form and all supporting documentation in connection with this application are true, correct and accurate in every respect.
2. I have read, understood and agree to the Terms and Conditions available on www.ashburtoninvestments.com or from the Client Service Team on 0860 274 287 and agree to be bound by such Terms and Conditions.
3. I have read and understood the portion relating to the processing of my personal information in the Terms and Conditions. Kindly refer to our Privacy Policy located on www.ashburtoninvestments.com for more information on our privacy practices.
4. I hereby confirm and consent as necessary that FirstRand Limited together with its affiliates and subsidiaries as defined in terms of the Companies Act 71 of 2008, may process (collect, use or otherwise deal with) my information (including processing of my personal information outside the borders of South Africa), which was voluntarily provided by myself, for the purposes of providing services and products, according to the Terms and Conditions and requirements of the law.
5. I confirm that the Administrator has not given me any advice in respect of the tax, legal, accounting, regulatory and/or financial consequences of investing in this investment.
6. I confirm that the money that I am investing in terms of this application form is not derived from the proceeds of any unlawful activities as defined and contemplated in the Prevention of Organised Crime Act, (Act No. 121 of 1998) ("POCA").
7. I fully understand the information and the risks that come with this investment and where I have a financial advisor, I confirm that the information on this investment product has been fully and adequately explained to me by my financial advisor.
8. I agree and understand that if I have elected not to have a financial advisor that the Administrator is unable to provide updates on legal changes and/or industry developments, and that the Administrator will not be monitoring my investment compared to my personal investment goals.
9. I have carefully read, understood and accept the latest Terms and Conditions and confirm that the Ashburton Endowment is based upon the Terms and Conditions, this application form and all supporting documentation as per the Checklist.
10. I confirm that the advisor, as authorised representative of the FSP specified in Section 09, is my appointed financial advisor.

11. I hereby confirm that where I have a financial advisor, I authorise this financial advisor to submit valid online instructions on my behalf.
12. I hereby confirm and warrant that the information provided is true and correct and I hold no other citizenships and residencies for tax purposes other than those disclosed above in this application form and will inform the Administrator in writing of any change of this status within 30 (thirty) days of the change of the disclosed status.
13. I hereby confirm that in the event that I have renounced my US citizenship, I shall furnish the administrator with the requisite declaration /evidence in the form of a certificate from the Department of Home Affairs.
14. I hereby indemnify the Administrator against any liability for any loss or damage suffered by me as a result of inaccurate or incomplete information contained herein.
15. I agree to pay the following negotiated fees to my financial advisor on this and all future transactions until otherwise specified.

Please specify the percentage, excluding VAT.

	Initial advice fee (excluding VAT)	Annual advice fee (excluding VAT)
Lump sum investment	%	%
Recurring investment	%	%

The maximum initial advice fee is 3%, excluding VAT. You can indicate a different initial fee for lump sum and recurring investments. The maximum annual advice fee is 1%, excluding VAT. The annual fee is the same for lump sum and recurring investments.

Signed at

Date

Y

Y

Y

Y

M

M

D

D

Signature of investor (or duly authorised person(s) where applicable)

Signature of person acting on behalf of investor (if applicable)

Capacity of person acting on behalf of investor